

Optimize Your Multicloud Environment With Open Convergence

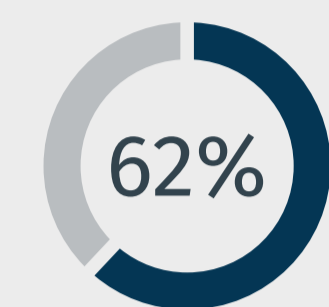
Today, customers have the same IT requirements as large enterprise organizations when it comes to productivity, data, network security, and business continuity. At the same time, they need IT to be simple, yet reliable.

Top Multicloud Challenges Hampering IT Efficiency

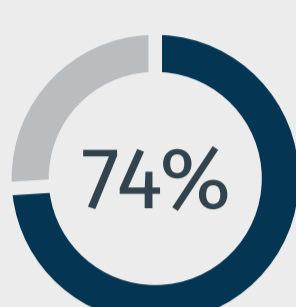
- + Inconsistent user experience across clouds
- + Data trapped in silos
- + Complex management and oversight



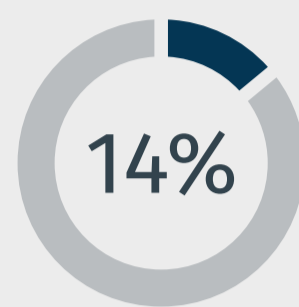
Multicloud Management Is Plagued With Complexity



Of public cloud adopters are using 2+ unique cloud environments¹



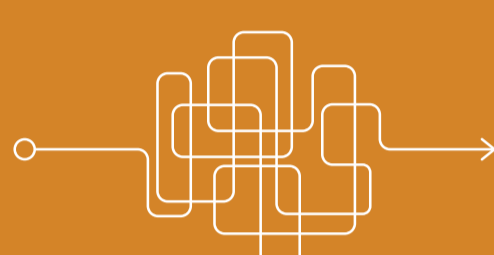
Of companies are using a hybrid/multicloud strategy¹



Of businesses have visibility and control over their cloud infrastructure²

Traditional Convergence for Multicloud = Too Much Friction

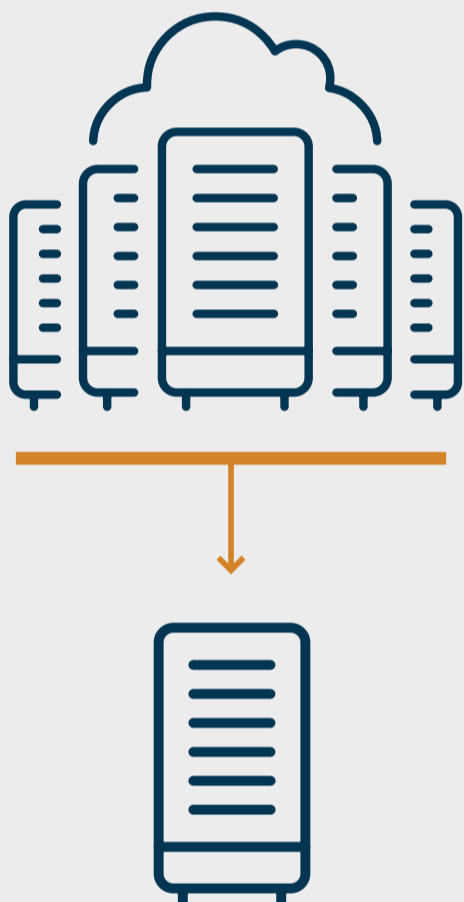
- + Compute and storage nodes must be scaled in tandem
- + Can't add more storage without adding more compute
- + Backup and recovery require additional tools



VS

Open Convergence for Multicloud = Agile and Efficient

- + Dissaggregated Hyper Converged allows flash-accelerated compute node separate from an autonomous data node
- + Data node includes primary storage with integrated backup and recovery
- + End-to-end encryption safeguards data as it moves



Datrium by Equus

A Software-Defined Open Converged Infrastructure for Multicloud Management

- + Converges 5+ data silos
- + Moves data freely across clouds
- + Reduces TCO

Convergence of 5 Data Functions Eliminates Silos

Data and functions move together, so portability is assured.

- + Primary storage
- + Encryption
- + Backup
- + Mobility
- + Disaster recovery

Using Open Convergence for Multicloud Advantage

- 1 EFFICIENCY.**
Consolidating and converging data silos simplifies management
- 2 MOBILITY.**
Data portability eases workload mobility across multiple clouds
- 3 SECURITY.**
End-to-end data encryption mitigates risk and ensures compliance



SECURITY

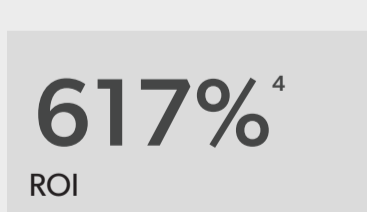
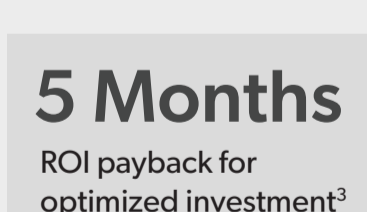


MOBILITY



EFFICIENCY

Open Convergence Value to Business



Equus Compute Solutions for Open Convergence

Equus is a leader in server and storage technology, with 25 years of experience customizing white box servers and storage solutions to enable flexible, software-defined infrastructures. Equus is one of the top custom computer system integrators in the U.S. and has delivered more than 3.5 million custom-configured computing solutions. As an IT Xeon provider for Datrium and Intel, Equus provides Datrium-ready servers, powered by Intel Xeon Scalable processors validated to ensure the high performance of converged infrastructures with custom storage in a single solution.

www.equuscs.com 800.641.1475

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¹Database Trends and Applications, "All Signs Point to Cloud Optimization," May 2019.
²BizTech, "Core-to-Cloud Summit 2019: Multicloud Infrastructure Is the Future of Business Architecture," June 2019.
³Datrium, "Software-defined Converged Infrastructure" web page, accessed June 2019.
⁴Datrium by Equus, "Datrium Customers Report Impressive Results" web page, accessed June 2019.
⁵Equus, "Equus Computer Systems" web page, accessed June 2019.